Session 7: Leveraging External Resources

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Leveraging External Resources

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External Partner Motivations

Political
• Key motivation during Cold War

Economic
• Support corporate sales and industrial base

Security
• Counter-terrorism
• Counter-trafficking in weapons, people, contraband, etc.
• Interoperability

Altruism
• UK Department for International Development (DFID)
• Millennium Challenge Corporation (MCC)
Differences between External Partners

Values
  • Human Rights, Rule of Law

Capabilities

Funding

Quality

Other
Types of Assistance

Sales

Loans/Leases

Grants/Donations

Short term vs. Long term

Bilateral vs Multilateral

Other transactions
Effectiveness of Security Assistance

Equipment
- Sustainment?
- Lifecycle Support?

Training
- Professional Military Education (PME)
- Non-Commissioned Officer
- Technical

Services

Focus on Operating Force or Generating Force?
European Partners

European Union
  • African Peace Facility.

United Kingdom

France

Germany, Portugal, Netherlands, etc.
Traditional U.S. Security Assistance

Foreign Military Sales/Financing (FMS/FMF)
  • Starts with Letter of Request from partner

Excess Defense Articles (EDA)

International Military Education and Training (IMET)

Military to Military Engagements

Exercises
U.S. Security Cooperation Programs created since 2001

Counterterrorism
  • Counterterrorism Partnerships Fund
  • 1206/2282 Global Train and Equip

DoD HIV/AIDS Prevention Program (DHAPP)
  • Partner Military HIV/AIDs Program (PMHAP)

Global Peace Operations Initiative (GPOI)
  • African Contingency Operations Training and Assistance

Other: Counter-poaching, security governance, border and maritime security, etc.
External Partners – Asia

China

Russia

India

Japan

Other Asian partners

Partners outside Asia
Maximizing External Resources

Complementarity, suitability, and feasibility

Learn how to say NO to donors
  • Explain rationally and make targeted requests

Logistics, logistics, logistics
  • Frequent misunderstanding of absorptive capacity
  • Focus on lifecycle before formalizing acquisition

Investments in Human Capital vs Equipment
  • Why so few purchases of security training vs equipment?
References

Defense Security Cooperation Agency

• Security Assistance Management Manual, Chapters 4-6 and 15:
  http://www.samm.dsca.mil/listing/chapters

QUESTIONS?