



AFRICA CENTER
FOR STRATEGIC STUDIES

Session 7: Leveraging External Resources

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Leveraging External Resources



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External Partner Motivations

Political

- Key motivation during Cold War

Economic

- Support corporate sales and industrial base

Security

- Counter-terrorism
- Counter-trafficking in weapons, people, contraband, etc.
- Interoperability

Altruism

- UK Department for International Development (DFID)
- Millennium Challenge Corporation (MCC)

Differences between External Partners

Values

- Human Rights, Rule of Law

Capabilities

Funding

Quality

Other

Types of Assistance

Sales

Loans/Leases

Grants/Donations

Short term vs. Long term

Bilateral vs Multilateral

Other transactions

Effectiveness of Security Assistance

Equipment

- Sustainment?
- Lifecycle Support?

Training

- Professional Military Education (PME)
- Non-Commissioned Officer
- Technical

Services

Focus on Operating Force or Generating Force?

European Partners

European Union

- African Peace Facility.

United Kingdom

France

Germany, Portugal, Netherlands, etc.

Traditional U.S. Security Assistance

Foreign Military Sales/Financing (FMS/FMF)

- Starts with Letter of Request from partner

Excess Defense Articles (EDA)

International Military Education and Training (IMET)

Military to Military Engagements

Exercises

U.S. Security Cooperation Programs created since 2001

Counterterrorism

- Counterterrorism Partnerships Fund
- 1206/2282 Global Train and Equip

DoD HIV/AIDS Prevention Program (DHAPP)

- Partner Military HIV/AIDS Program (PMHAP)

Global Peace Operations Initiative (GPOI)

- African Contingency Operations Training and Assistance

Other: Counter-poaching, security governance,
border and maritime security, etc.

External Partners - Asia

China

Russia

India

Japan

Other Asian partners

Partners outside Asia

Maximizing External Resources

Complementarity, suitability, and feasibility

Learn how to say NO to donors

- Explain rationally and make targeted requests

Logistics, logistics, logistics

- Frequent misunderstanding of absorptive capacity
- Focus on lifecycle before formalizing acquisition

Investments in Human Capital vs Equipment

- Why so few purchases of security training vs equipment?

References

Defense Security Cooperation Agency

- Security Assistance Management Manual, Chapters 4-6 and 15:
<http://www.samm.dsca.mil/listing/chapters>

QUESTIONS?